

## AlphaScreens: the market according to GARP

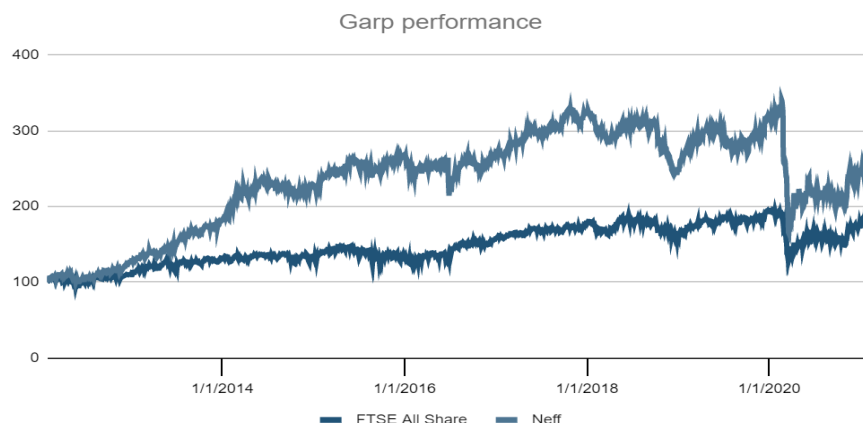
7 June 2021

### Making sure you don't pay too much for growth

*Growth at a reasonable price, or GARP, has proved a reliable strategy that has previously generated market-beating returns. We run our GARP screens across three indices: FTSE All-Share, All Small and Aim*

#### Comment by Alpha editor:

- Plumbing and heating product distributor **Ferguson (FERG)** still scores well on our growth at a reasonable price screen. It has improved since last time we ran the data, now passing 7/8 of the large cap criteria. The improvement is that it now satisfies the average two year earnings growth forecast test.
- **Royal Mail (RMG)** has also enjoyed positive share price momentum in 2021 and it now passes 5/7 tests. It fails our five-year earnings per share growth rate test on account of being too good. This flag for earnings growth rate sustainability is reinforced by it failing our test to have posted year-on-year earnings growth for both of the past two half year periods. So although Royal Mail's redemption in the eyes of investors has been one of the stories of 2021, there are grounds to be a little cautious in assessing how much further the share price could rise.
- On Aim, **Smart Metering Systems (SMS)** came top of the pile, passing 7/7 of our small cap tests. This company also did well on our dividend yield screen recently. It seems a better fit to this screen than as an income pick (given its yield is only 2.8 per cent), but it is reassuring when companies do well on two sets of criteria. Further analysis is always needed for any stock highlighted by a screen (or even two screens) but these results do suggest that this company has reasonable prospects and that the shares aren't too expensive.



Source: Refinitiv, Investors Chronicle

## Finding that magic combination of value and growth

Buying shares that offer growth at a reasonable price (GARP) can generate strong returns. Prominent exponents of this style of investing include the likes of Jim Slater, Peter Lynch and, arguably, also John Neff. A key metric to assess whether companies offer the magic combination of value and growth is the price-to-earnings-growth (PEG) ratio. In its most basic form the ratio simply compares a share's valuation against its earnings with its earnings growth rate (historic or forecast). This approach is not overly exacting, but over many years it has proved a very effective way of identifying great investment opportunities when combined with other factors that suggest there are solid foundations to the value and growth measures used by the ratio.

## Large cap GARP criteria

Our large-cap GARP screen is run on all FTSE All-Share stocks and uses a PEG ratio based on the historic price/earnings (PE) ratio divided by a combination of the earnings growth rate and dividend yield. The earnings growth rate is calculated based on the average of the five-year historic growth rate and the average forecast growth over the next two years. The screening criteria are:

- A PEG ratio below the median average.
- A PE ratio that is higher than that of the lowest quarter of stocks screened (i.e. not suspiciously cheap) and below the top quarter (i.e. not dangerously expensive).

- A five-year historic EPS compound annual growth rate above 7.5 per cent but below 20 per cent (i.e. high, but sustainably so).
- A five-year historic revenue compound annual growth rate above 5 per cent (i.e. sales growth underpinning earnings growth).
- Year-on-year EPS growth in each of the past two half-year periods.
- Average forecast EPS growth of more than 7.5 per cent for the next two financial years.
- Positive free cash flow in each of the past three years.
- No downgrade to forecast EPS over the last three months.

Not many stocks pass such a stringent list of criteria. The ones that pass all the tests are listed at the top of the table at the top of page 4, followed by those failing one test, then those failing two tests and so on as detailed in the 'Tests passed' column. All stocks must pass the PEG test to feature in the table. While the primary ranking of the stocks is based on the number of tests they pass, inside each of these groupings, stocks are ordered according to their attractiveness based on a combination of PEG and three-month price momentum.

## Small cap GARP criteria

Our small-cap GARP screen is run on all stocks in the FTSE All-Small and Alternative Investment Market (Aim) indices, with the results from the individual indices listed in separate tables. The screen uses a PEG based on the historic PE ratio and average forecast growth for the next two financial years. The screening criteria are:

- A PEG ratio in the bottom quarter of all stocks screened.
- EPS growth forecast for each of the next two financial years and an average growth rate over the period of more than 10 per cent and less than 50 per cent (i.e. high, but sustainably so).
- Either a return on equity (ROE) of over 12.5 per cent or an operating margin of over 15 per cent (i.e. an indicator of a quality business that may have a sustainable advantage).
- Either three-month share price momentum better than the median average or earnings upgrades of 10 per cent or more over the past three months (i.e. recent reasons to feel positive).
- Operating cash conversion of 90 per cent or more.
- Net debt of less than 1.5 times cash profits.
- A market capitalisation of more than £10m (i.e. not severely illiquid).

Not many stocks pass such a stringent list of criteria. The ones that pass all the tests are listed at the top of the tables on page 5, followed by those failing one test, then those failing two tests and so on as detailed in the 'Tests passed' column. All stocks must pass the low PEG test to feature in the table. While the primary ranking of the stocks is based on the number of tests they pass, inside each of these groupings, stocks are ordered according to their attractiveness based on a combination of PEG and three-month price momentum.

## Stock screen and methodology by Algy Hall

### Large-cap GARP selection (passing at least 6 of 8 tests)

| Name                    | TIDM | Mkt cap (£m) | Price (p) | Fwd NTM PE | PEG  | Div yield | EPS grth FY+1 | EPS grth FY+2 | 3-month momentum | Net cash/debt(-) | Cur | Tests passed (out of 8) | Test failed                                |
|-------------------------|------|--------------|-----------|------------|------|-----------|---------------|---------------|------------------|------------------|-----|-------------------------|--------------------------------------------|
| Safestore Holdings      | SAFE | £2,026       | 961       | 25         | 0.7  | 1.9%      | 21.5%         | 5.6%          | 25.2%            | 512m             | GBP | 8                       | na                                         |
| Luceco                  | LUCE | £560         | 348       | 19         | 0.5  | 2.3%      | 18.2%         | 9.3%          | 47.1%            | 14m              | GBP | 7                       | /5yr EPS grth/                             |
| Macfarlane              | MACF | £191         | 121       | 13         | 0.8  | 2.1%      | 38.6%         | 5.6%          | 17.5%            | 29m              | GBP | 7                       | /HY EPS grth/                              |
| Ferguson                | FERG | £21,946      | 9,824     | 21         | 1.0  | 2.1%      | 11.6%         | 6.6%          | 16.5%            | 1,656m           | USD | 7                       | /5yr EPS grth/                             |
| Smurfit Kappa           | SKG  | £9,677       | 3,736     | 16         | 1.1  | 4.7%      | 6.5%          | 15.8%         | 7.9%             | 2,126m           | EUR | 7                       | /HY EPS grth/                              |
| Hikma Pharmaceuticals   | HIK  | £5,576       | 2,409     | 18         | 1.4  | 1.5%      | 6.3%          | 16.0%         | 7.7%             | 425m             | USD | 7                       | /HY EPS grth/                              |
| Keller                  | KLR  | £584         | 807       | 11         | 1.3  | 4.4%      | -29.8%        | 27.0%         | 0.6%             | 193m             | GBP | 7                       | /Av FY2 Fwd EPS growth > 7.5%              |
| Assura                  | AGR  | £2,021       | 76        | 24         | 1.2  | 3.8%      | 11.5%         | 5.0%          | -0.6%            | 908m             | GBP | 7                       | /HY EPS grth/                              |
| LSL Property Services   | LSL  | £496         | 472       | 12         | 0.6  | 0.0%      | 138.3%        | 7.3%          | 74.2%            | 36m              | GBP | 6                       | /5yr EPS grth/5yr Rev grth/                |
| Tyman                   | TYMN | £969         | 494       | 16         | 0.8  | 0.8%      | 11.9%         | 6.0%          | 45.1%            | 153m             | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| Royal Mail              | RMG  | £5,910       | 591       | 10         | 0.5  | 1.7%      | 11.4%         | 3.8%          | 27.8%            | 478m             | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| Vistry Group            | VTY  | £2,890       | 1,300     | 10         | 0.9  | 1.5%      | 129.0%        | 15.5%         | 37.9%            | 4m               | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| STThree                 | STEM | £623         | 467       | 20         | 1.2  | 1.1%      | 69.5%         | 22.5%         | 39.4%            | -14m             | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| S&U                     | SUS  | £327         | 2,690     | 15         | 0.9  | 3.3%      | 33.2%         | 37.4%         | 22.8%            | 100m             | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| SEGRO                   | SGRO | £12,728      | 1,060     | 36         | 0.7  | 2.1%      | 10.0%         | 9.5%          | 17.4%            | 2,408m           | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| Vivo Energy             | VVO  | £1,333       | 105       | 13         | 0.8  | 4.5%      | 79.9%         | 15.8%         | 14.5%            | 227m             | USD | 6                       | /5yr EPS grth/HY EPS grth/                 |
| Pets At Home            | PETS | £2,172       | 434       | 22         | 1.0  | 1.8%      | 39.2%         | 14.7%         | 14.3%            | 407m             | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| City of London Inv Grp  | CLIG | £279         | 550       | 11         | 0.7  | 5.6%      | 58.6%         | 6.8%          | 10.0%            | -16m             | GBP | 6                       | /5yr EPS grth/HY EPS grth/                 |
| Spirent Comms           | SPT  | £1,529       | 250       | 21         | 0.8  | 1.8%      | 10.1%         | 5.3%          | 9.4%             | -156m            | USD | 6                       | /5yr EPS grth/HY EPS grth/                 |
| British Am Tobacco      | BATS | £62,735      | 2,734     | 8          | 0.7  | 9.9%      | -1.1%         | 8.1%          | 5.6%             | 40,088m          | GBP | 6                       | /5yr EPS grth/Av FY2 Fwd EPS growth > 7.5% |
| Alfa Financial Software | ALFA | £401         | 134       | 39         | -2.8 | 0.7%      | -50.4%        | 6.9%          | 4.0%             | -20m             | GBP | 6                       | /5yr EPS grth/Av FY2 Fwd EPS growth > 7.5% |
| Fresnillo               | FRES | £6,451       | 875       | 15         | 0.6  | 2.1%      | 75.3%         | 16.2%         | -4.3%            | 120m             | USD | 6                       | /5yr EPS grth/FCF/                         |

Source: FactSet, 7 June 2021

### Small-cap GARP selection (passing at least 5 of 7 tests)

| Name                  | TIDM | Mkt cap (£m) | Price (p) | Fwd NTM PE | PEG  | Div yield | EPS grth FY+1 | EPS grth FY+2 | 3-month momentum | Net cash/debt(-) | Cur | Tests passed (out of 7) | Test failed                   |
|-----------------------|------|--------------|-----------|------------|------|-----------|---------------|---------------|------------------|------------------|-----|-------------------------|-------------------------------|
| Hansard Global        | HSD  | £85          | 61        | 5          | 0.06 | 7.2%      | 237.3%        | -12.5%        | 19.4%            | -44m             | GBP | 6                       | /Fwd EPS grth/                |
| PayPoint              | PAY  | £417         | 607       | 12         | 0.09 | 5.3%      | 137.6%        | 5.1%          | 2.9%             | 48m              | GBP | 5                       | /Fwd EPS grth/Mom or Upgrade/ |
| Kenmare Resources     | KMR  | £484         | 441       | 6          | 0.07 | 1.7%      | 575.9%        | -10.1%        | 10.8%            | 45m              | USD | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |
| Halfords Group        | HFD  | £755         | 379       | 15         | 0.17 | 0.0%      | 64.4%         | -33.8%        | 15.4%            | 272m             | GBP | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |
| ScS Group             | SCS  | £99          | 260       | 17         | 0.01 | 0.0%      | 855.4%        | -46.9%        | 23.5%            | 36m              | GBP | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |
| LSL Property Services | LSL  | £496         | 472       | 12         | 0.14 | 0.0%      | 138.3%        | 7.3%          | 74.2%            | 36m              | GBP | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |

Source: FactSet, 7 June 2021

## Aim GARP selection (passing at least 5 of 7 tests)

| Name                   | TIDM | Mkt cap (£m) | Price (p) | Fwd NTM PE | PEG  | Div yield | EPS grth FY+1 | EPS grth FY+2 | 3-month momentum | Net cash/debt(-) | Cur | Tests passed (out of 7) | Test failed                   |
|------------------------|------|--------------|-----------|------------|------|-----------|---------------|---------------|------------------|------------------|-----|-------------------------|-------------------------------|
| Smart Metering Systems | SMS  | £1,020       | 900       | 67         | 0.15 | 2.8%      | 34.9%         | 12.3%         | 21.8%            | -37m             | GBP | 7                       | na                            |
| Sureserve              | SUR  | £137         | 85        | 12         | 0.27 | 1.2%      | 65.8%         | 17.4%         | 26.9%            | 1m               | GBP | 7                       | na                            |
| Enwell Energy          | ENW  | £69          | 22        | 10         | 0.34 | 0.0%      | 85.0%         | 131.6%        | -12.2%           | -44m             | USD | 6                       | /Fwd EPS grth/                |
| Griffin Mining         | GFM  | £214         | 123       | 9          | 0.13 | 0.0%      | 253.4%        | 14.7%         | -11.2%           | -12m             | USD | 6                       | /Fwd EPS grth/                |
| Numis Corporation      | NUM  | £408         | 379       | 10         | 0.21 | 3.2%      | 38.6%         | -             | 5.3%             | -80m             | GBP | 6                       | /Fwd EPS grth/                |
| Best of the Best       | BOTB | £259         | 2,750     | 19         | 0.14 | 0.1%      | 234.4%        | 14.3%         | 5.8%             | -11m             | GBP | 6                       | /Fwd EPS grth/                |
| Caledonia Mining Corp  | CMCL | £123         | 1,105     | 5          | 0.36 | 2.5%      | 27.8%         | 36.1%         | 8.3%             | -9m              | USD | 6                       | /Cash Conv/                   |
| Central Asia Metals    | CAML | £494         | 281       | 9          | 0.18 | 5.0%      | 81.8%         | -5.9%         | 11.8%            | 24m              | USD | 6                       | /Fwd EPS grth/                |
| Trans-Siberian Gold    | TSG  | £106         | 115       | 7          | 0.24 | 6.9%      | 120.8%        | 15.0%         | 31.0%            | 7m               | USD | 6                       | /Fwd EPS grth/                |
| Kape Technologies      | KAPE | £701         | 313       | 16         | 0.33 | 0.0%      | 72.1%         | 23.7%         | 62.2%            | -6m              | USD | 6                       | /Cash Conv/                   |
| Morses Club            | MCL  | £90          | 68        | 11         | 0.17 | 4.4%      | 33.7%         | 87.2%         | -8.4%            | 2m               | GBP | 5                       | /Fwd EPS grth/Mom or Upgrade/ |
| Sigma Capital          | SGM  | £134         | 149       | 13         | 0.18 | 1.3%      | 289.6%        | 8.4%          | -4.8%            | 17m              | GBP | 5                       | /Fwd EPS grth/Debt/           |
| Robinson               | RBN  | £25          | 150       | 10         | 0.25 | 5.7%      | 69.0%         | 7.0%          | -1.6%            | 7m               | GBP | 5                       | /Hi RoE or Marg/Debt/         |
| Springfield Properties | SPR  | £171         | 167       | 11         | 0.20 | 2.0%      | 69.9%         | 13.5%         | 9.8%             | 37m              | GBP | 5                       | /Hi RoE or Marg/Debt/         |
| XLMedia                | XLM  | £125         | 47        | 18         | 0.06 | 0.0%      | 620.0%        | 168.2%        | 9.0%             | -10m             | USD | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |
| Frenkel Topping        | FEN  | £57          | 51        | 17         | 0.27 | 2.6%      | 126.2%        | 19.3%         | 12.0%            | -                | GBP | 5                       | /Fwd EPS grth/Debt/           |
| Sylvania Platinum      | SLP  | £357         | 131       | 3          | 0.06 | 1.2%      | 137.9%        | 46.2%         | 9.6%             | -49m             | USD | 5                       | /Fwd EPS grth/Cash Conv/      |
| Gear4music             | G4M  | £183         | 875       | 37         | 0.07 | 0.0%      | 325.8%        | -55.5%        | 16.7%            | 16m              | GBP | 5                       | /Fwd EPS grth/Cash Conv/      |
| Pan African Resources  | PAF  | £404         | 21        | 5          | 0.08 | 3.3%      | 90.5%         | 18.8%         | 21.1%            | 62m              | USD | 5                       | /Fwd EPS grth/Cash Conv/      |
| Journeo                | JNEO | £10          | 112       | 10         | 0.17 | 0.0%      | 285.0%        | 66.7%         | 22.3%            | 0m               | GBP | 5                       | /Fwd EPS grth/Mkt Cap/        |
| Jubilee Metals         | JLP  | £449         | 20        | 6          | 0.11 | 0.0%      | 110.1%        | 78.9%         | 25.8%            | 1m               | GBP | 5                       | /Fwd EPS grth/Cash Conv/      |
| Titon Holdings         | TON  | £15          | 137       | 15         | 0.03 | 2.5%      | 1323.1%       | 31.1%         | 29.1%            | -4m              | GBP | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |
| Alumasc                | ALU  | £88          | 244       | 10         | 0.09 | 2.2%      | 167.3%        | 7.9%          | 41.4%            | 6m               | GBP | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |
| Character Group        | CCT  | £143         | 670       | 15         | 0.12 | 1.3%      | 143.9%        | 4.2%          | 45.7%            | -33m             | GBP | 5                       | /Fwd EPS grth/Hi RoE or Marg/ |

Source: FactSet, 7 June 2021

© The Financial Times Limited 2021. Investors Chronicle is a trademark of The Financial Times Limited. "Financial Times" and "FT" are registered trademarks and service marks of The Financial Times Limited. All rights reserved. No part of this publication or information contained within it may be commercially exploited in any way without prior permission in writing from the editor.

**Permitted Use:** By purchasing this magazine, you agree that the intellectual property rights (including copyright and database rights) in its content belong to The Financial Times Limited and/or its licensors. This magazine is for your own personal, non-commercial use. You must not use any of the content as part of any commercial product or service, including without limitation any which reduces the need for third parties to use the Investors Chronicle magazine and/or website, or which creates revenue from the content, or which is to the detriment of our own ability to generate revenues from that content. For example, you must not use any of our content in any syndication, content aggregation, news aggregation, tips aggregation, library, archive or similar service, and you must not capture any such content, whether systematically, regularly or otherwise, in any form of database without our prior written permission. These contractual rights are without prejudice to our rights to protect our intellectual property rights under law.

Investors Chronicle adheres to a self-regulation regime under the FT Editorial Code of Practice: A link to the FT Editorial Code of Practice can be found at [www.ft.com/editorialcode](http://www.ft.com/editorialcode). Many of the charts in the magazine are based on material supplied by Thomson Datastream, FactSet and S&P Capital IQ.

Material (including tips) contained in this magazine is for general information only and is not intended to be relied upon by individual readers in making (or refraining from making) any specific investment decision. Appropriate independent advice should be obtained before making any such decisions. The Financial Times Limited does not accept any liability for any loss suffered by any reader as a result of any such decision.

ISSN 0261-3115.